ARAFURA ADDING VALUE IN AUSTRALIA TO PRODUCE RARE EARTHS FOR USERS WORLDWIDE



Nolans Bore

Allice Springs

#### Worldwide Targeted Customer and Investor Discussions

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Mr Brescianini is a full-time employee of Arafura Resources.



Introduction to Arafura and the Nolans Project

> The Rare Earth Oxide (REO) Market

Investment Opportunities in Arafura





### **Introduction to Arafura and the Nolans Project**

### Introduction to Arafura

#### **Corporate Summary**

- Australian Public Company formed 1997
- Listed on ASX in 2003 (code ARU)
- Nolans Project for Rare Earths
- Own technology developed
- *Bankable Feasibility Study due H2 2012*
- Project Financing sought by end 2012
- First production by end 2014 subject to BFS

#### As at 22 September 2011

#### Capital

368 million shares 16.5 million Board/Employee options

#### **Market capitalisation**

@ A\$0.61 = ~A\$224 million

#### **Top shareholders**

JP Morgan Nominees <sup>1</sup>	31.5%
ECE <sup>2</sup>	17.51%
Board & Management	2.5%
Debt - zero	
Cash \$ 60 million (31	August 2011)

#### Business Model - Adding Value in Australia



1. Substantial German-based shareholding amongst many shareholders

### Nolans Bore Mine & Whyalla Rare Earths Complex



Version 1 - August 2010

ARAFURA RARE EARTHS COMPLEX



Version 1 - August 2010

The Nolans Bore Mine and its supporting infrastructure will act as a catalyst for business opportunities throughout Central Australia The Whyalla Rare Earths Complex will be a very substantial chemical processing operation by Australian standards



### **Nolans Project - Key Information**

- Excellent support from Federal, Northern Territory (NT) and South Australian (SA) governments
- > Major project status from South Australian Government
- Strong support from local communities in both NT and SA locations community engagement ongoing
- Technology designed to meet highest environmental standards – EIS guidelines issued and studies underway in both locations
- Rare earths recognized as a strategic material
- Significant capital expenditure will bring direct developments worth over \$1 Billion in total (Arafura + others) to Australia at Nolans and Whyalla



### **Expert Resources Engaged**

#### Our approach has been to use well-known world wide experts.....

#### Operational, Technology and Regulatory:

- Australian Nuclear Science and Technology Organisation (ANSTO)
- Bureau Veritas AMDEL
- ALS AMMTEC
- Bateman Litwin
- Commonwealth Scientific and Industrial Research Organisation (CSIRO)
- > SGS
- > GHD
- > AECOM

#### Mining & Engineering:

- > Lycopodium
- Parson Brinkerhoff
- Battery Limits
- > AMEC Minproc



### Building a sustainable business for the Future

#### Arafura is 'going the extra mile' to 'get it right' first time and ensure success ......

- Australian developed & proven flow sheet – not reliant on others
- Additional flowsheet demonstration programs at scale are underway to derisk start up & achieve nameplate capacity quickly – see next slide
- Demonstration programs will also provide potential customers and financiers opportunities to observe and assess our operations for their due diligence.
- Environmental Guidelines of the highest standards have been issued as anticipated. No surprises, most studies completed or well advanced.



### Technology

The flowsheet has been proven as shown and is now undergoing demonstration and optimization to de-risk further, focus on rare earths, customize products for target customers, provide detailed design data, confirm EIS data and capture more of intrinsic value ......







Water Leach Piloting 2009

## All Australian developed technology



Mixed REO Carbonate Production - 2009





### Where are we now?

Already a long way through a lengthy industry development timeline, one of the few advanced World scale projects .....

We are here

Completed with project finance in place by end 2012 - ON TRACK

Exploration	Pre	efeasibility Study	Bankable Feasibility Study	Construction	Operations
<ul> <li>Exploration Began 2000</li> <li>Approx 15 years for a rare earths project</li> <li>Maiden JORC Resource 2003</li> </ul>			> At tim	e of completed BF	
	A A	Technology Program began 2004 Prefeasibility study issued 2007		<ul> <li>Approx</li> <li>complexity</li> <li>Approx</li> </ul>	a 100km of drilling eted at Nolans a total project liture \$250M
			<ul> <li>Current JORC Resource 2008</li> <li>Technology piloting 2008/09</li> <li>Whyalla site announced 2010</li> </ul>		

- Technology demonstration 2010 & 2011
- Appointment of specialist engineering contractor early 2011
- Expanded BFS Rare Earth focus 2011
- First Customer LOI 2011
- Expansion drilling program 2011
- Complete optimization
- Finalize detailed design
- > Secure regulatory approvals
- Complete sales contracts with target customers
- Obtain Project Finance



### Nolans Project – Globally Significant

#### High potential value, long life, multiple revenue streams with upside potential....

Annual Production		
REO Rare Earths Oxides	20,000 t	
Phosphate Product (approximately)	80,000 t	
UO₄ Uranium Oxide	150 t	
CaSO₄ Gypsum	500,000 t	

Nolans Value 2004 - Sept. 2011 Comparison to Financial Evaluation Price Levels



#### **Total resources for Nolans Project**

RESOURCES	TONNES <sup>1</sup> (million)	RARE EARTHS REO %	PHOSPHATE P <sub>2</sub> O <sub>5</sub> %	URANIUM U <sub>3</sub> O <sub>8</sub> lb/t
Measured	5.1	3.2	13.5	0.57
Indicated	12.3	2.8	13.4	0.43
Inferred	12.8	2.6	12.2	0.40
TOTAL	30.3	2.8	12.9	0.44
CONTAINED METAL		848,000 t	3.9 Mt	13.3 Mlb

1. Using 1% REE cut-off grade

#### **Financial Evaluation October 2010**

October 2010 Project Economics				
Capital Costs @ 0.95	A\$950 million			
Sales Revenue	US\$			
	Low	Mid	High	
Rare earth oxides US\$/kg	\$22.00	\$38.00	\$54.00	-> Current price
Rare earth oxides 20,000t US\$	\$440	\$760	\$1,080	(Sept. 22, 2011
Phosphoric Acid 80,000t US\$1,250/t		\$100		US\$155/kg
Gypsum 500,000t US\$25/t		\$12		
Uranium 150t US\$40/lb		\$13		
Total Revenue p.a. US\$M	\$565	\$885	\$1,205	
		A\$M		
Total Revenue p.a @ 0.95	\$595	\$932	\$1,268	
Annual Operating Expenses @ 0.95	(\$376)			
EBITDA p.a	\$219	\$556	\$892	ARAFURA
NPV @ 10% after tax and capital payback	\$1,420	\$4,050	\$6,549	RESOURCES LIMITED
Capital Payback - years	5	4	3	Page 12

### **Expansion** possibility

#### World scale resource with possible upside......



Further drilling program completed and analysis of samples now underway to identify the full size and extent of the Nolans Bore resource . Nolans may be able to support expanded production. New





### The Rare Earth Oxide Market

### Market Overview

- Current annual global consumption 130kt
- Major geographic markets are China and Japan; lesser amounts in Europe, USA and Korea
- Current annual value US \$20 Billion
- China currently produces 97% of global supplies
- Future demand growth very strong: two to five times GDP depending on application
- China production declining closure of polluting and illegal operations
- China reducing supplies to rest of world by tightening export quotas
- Overall market very tight supplies short
- Worldwide users seeking new supply sources from outside China
- Few new supply sources this decade much 'probable unrealistic' speculation



#### > PERFECT STORM & OPPORTUNITY FOR ARAFURA

### Rare Earths – Entering a New Era, Supply Shortage



New Western Supply Era 2011-2015 Molycorp

- Demand soars
- Supply transitions
- Prices increase
- China export quotas
- Environmental costs

Global shortage exacerbated outside China by Chinese export quota reductions Supply Opportunity Era 2016-2020



- > China a net importer
- Long lead time for capacity
- 20,000 tpa additional supply required each year
- Where will supply come from...?



### Supply and Demand

- Total Rare Earth Oxide (REO) supply growth does not keep up with demand growth rates in any year!
- Capacity utilizations
   bottoms out in 2015 at
   107%
- Global demand requires another ~20,000 mt.
   supply (a Nolans project) each year above current supply forecasts
- Unclear where the supply will come from
- On an individual rare earth basis 'Lights' (Ce and La) are most plentiful but are 'snug' at their easiest point and then short





### Price trends

#### Prices in real terms have returned to long term levels prior to low price 'Chinese era' .....

- 1990 to 2005 low priced era driven by unsustainable low cost Chinese production
- 2006 prices begin to rise with first Chinese export quotas
- 2007 to 2008 prices fall due to soft demand in GFC
- 2009 prices begin to recover as post GFC demand increases
- 2010 to 2011 prices increase markedly as demand accelerates, Chinese production reduces ( closure of polluting and illegal operations) and Chinese export quotas tighten
- 2012+ Low priced era is over, prices will follow supply/demand dynamics



#### Value of 1 Kg Of Nolans Ore - Sept. 22, 2011



### **Target Customer Interaction Program**

- Interest in Arafura REO products is high
- Arafura has identified target customers worldwide with whom it would like to develop mutual long terms relationships
- Meetings in progress with target customers in Japan, Korea, Europe and USA
- Products currently being tailored to target customer requirements
- Target customer sampling program will commence in Q4 2011
- Letter of Intent (LOI) and supply agreement negotiations underway
  - First LOI already signed with Thyssen Krupp
- Arafura is only new supplier with significant volumes available for sale





### **Investment Opportunities in Arafura**

### **Investment** Opportunity

#### **Funding requirements:**

- Current cash on hand approximately \$60 million will fund ongoing activities.
- Requirements for next 12 months are approximately an additional \$60 million before project financing. Approximately 25% relates to engineering and asset costs brought forward, previously included in project finance.

#### Expected position in 12 months leading to Project Finance:

- Less than 500 million shares on issue &
  - ➢ <u>No debt</u>

#### **Project Finance:**

- Consideration will be given from all possible sources:
  - Customers (forward sales)
  - Suppliers
  - Debt & Equity markets
  - Sovereign debt markets
  - Other (PIPES, Mezzanine etc)



### Rare Earth Project Comparison

#### Arafura is undervalued compared to industry peers.....

Exploration	Prefeasibility Study	Bankable Feasibility Study	Construction	Operations		
Northern Minerals (ASX: NTU)	Greenland Minerals & Energy (40 kt) (ASX: GGG) Rare Element Resources (10 kt) (NYSE: REE)	Arafura (20 kt) (ASX: ARU) Alkane (1.5 kt) (ASX: ALK) Avalon Rare Metals (10 kt) (TSX: AVL)	Molycorp (40 kt) (NYSE: MCP) Lynas (22 kt) (ASX: LYC)	Molycorp reprocessing (< 5 kt)		
Current Market Capitalisation						
MOLYCORP INCC	DRPORATED					
LYNAS CORPORATIO	ON LIMITED	1,71	3,846,913	No. of Shares Issued		



### Summary

- Robust and well regarded business model Value add in Australia
- > World scale and value creating Nolans Project with possible upside
- Nolans Project well advanced and likely to be one of very few new supply sources this decade
- Significant government and community support EIS to highest standards underway
- Australian developed and proven technology. Now going the extra mile to optimize, de-risk, get it right first time and ensure success
- On-track for completion of BFS and Project Financing in place by end of 2012
- Discussions are in progress with target customers worldwide outside China
  - A R A F U R A RESOURCES LIMITED
- 'Undervalued' compared to peers investment opportunity

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# Arafura Resources A Key Part of The New Rare Earths Supply Era

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