ASX RELEASE ASX:ARU

11 October 2010

A R A F U R A

### **Business and financial update**

Arafura provides the following business update in the attached document.

Dr Steve Ward, Arafura's Managing Director & CEO commented, "We have made significant progress in the past few months and are pleased to issue a business wide update. The rare earths industry has been the subject of much attention and changing dynamics. Arafura is now well positioned to become the recognized leading supplier of rare earth oxides in the next few years through our world class and high value creating Nolans Project. We have an exciting time ahead of us."

- ENDS -

AN EMERGING RARE EARTHS PRODUCER FOR USERS WORLDWIDE

#### ARAFURA RESOURCES LIMITED

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A R A F U R A RESOURCES LIMITED

Tm Yb Lu

**Business Update** 

Dr Steve Ward Managing Director & Chief Executive Officer October 2010

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### Disclaimer

#### **Important Notice**

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Information in this presentation which is attributed to a third party source has not been checked or verified by Arafura Resources.

The information in this presentation that relates to exploration results, mineral resources or ore reserves is based on information compiled by Mr Richard Brescianini BSc(Hons). The information in this presentation that relates to mineral resources or ore reserves is also based on metallurgical results and interpretation complied by Mr Steven Mackowski BAppSc. Both are full-time employees of Arafura Resources.

Mr Brescianini is a Member of the Australian Institute of Geoscientists and he has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the "Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (The JORC Code)". Mr Brescianini consents to the inclusion in this presentation of the matters based on his information in the form and context in which it appears.

Mr Mackowski is a Fellow of the Australasian Institute of Mining and Metallurgy and he has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2004 Edition of the "Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves (The JORC Code)". Mr Mackowski consents to the inclusion in this presentation of the matters based on his metallurgical results and interpretation in the form and context in which it appears.



## Arafura - An Emerging Rare Earths Company

"Clear Strategy + Confirmed Business Model + World class Nolans Project + Robust Plan for delivery + growing organizational capability = creation of wealth for shareholders"

#### As at 30 September 2010

#### Capital

290m shares 18m Board/Employee options

Market capitalisation (ASX:ARU closing price @ 11 October2010) @ A\$1.39 = ~A\$403 million

Cash (@ 30 September 2010) A\$18.4 million

#### **Top shareholders**

JP Morgan Nominees <sup>1</sup>	29.5%
ECE <sup>2</sup>	22.2%
Citicorp Nominees	3.5%
Board & Management	3.0%

Company formed in 1997

Listed on Australian Stock Exchange (ASX) in 2003 (ARU)

Making rapid and excellent progress through the 'Emerging Company' phase towards first production in 2013

'We know where we are going and what we have to do, are building the capability to succeed and are going full pace to deliver'



1. Substantial German-based shareholding amongst many shareholders (formerly ANZ Nominees)

2. East China Mineral Exploration & Development Bureau

## Strategy & Vision

#### Clear Strategy ....

Our strategy is:

- To focus on Rare Earths;
- To generate significant value for shareholders via our Nolans project to exploit the World Class Nolans Bore Rare Earths resource
- To deliver the Nolans Project to become one of the very few new rare earths suppliers in the short to medium term timeframe
- To create value on our other non rare earths resources by formation of business arrangements with others e.g. JV's

*Our vision is to be the recognised leading supplier of Rare Earths to the world* 



### **Business Model**

### Confirmed Business Model ....



Adding Value in Australia:

- Mining & ore beneficiation at Nolans Bore in the Northern Territory
- Mineral Concentrate transported by rail to Whyalla in South Australia
- 20,000 tpa Rare Earth Oxides (REO) produced in Whyalla

Capturing Value in the Industry Supply Chain:

- Production of rare earth oxides rather than lower priced concentrates or intermediates
- Rare Earth oxides sales to users worldwide
- Early "easy" deals avoided, now seeking win/win contracts over the next 12 months;
- Products available for sale in rising market with excellent outlook

**OEMs** 



Mineral Concentrate

Ore

Rare Earth Intermediates (Carbonate) Rare Earth Oxides

Metals/Alloys

## Nolans Project & Organizational Capability

A robust plan and growing organizational capability will underpin successful delivery of the Nolans Project .....

• All work streams are now confirmed and in progress following announcement of Whyalla location for Rare Earths Complex

• Demonstration of key technology components to de-risk project and facilitate a good production start up

• 'Big Bertha' drill program to fully understand mining conditions and enable processing tests of representative ore body samples

• Key support and assistance from major stakeholders – South Australian Government has granted Major Project Status

• Appointment of two very experienced (in chemical industry) general managers to complement existing excellent team.



First production on track for 2013



# Rare Earths Market

## Rare Earths: applications

# An exciting market outlook in new high technology applications with increasing demand driven by consumers, society & regulators .....



 Critical ingredients of end products

 No substitutes available

 Minor recycling opportunities

• Very small part of end product cost



### Rare earths: supply and demand

#### The Industry challenge is on the Supply side to keep up with demand.....

Overall global tightness has been exacerbated in markets outside of China by Chinese export quota reductions



REO Global & China Demand/Supply (BCC Forecast 2009-2014, Internal Supply Forecast 2014-2022)



## **Industry Supply Phases**

### Industry Supply side currently dominated by China, but new phase emerging .... Rare Earth Production Trends



![](_page_10_Picture_3.jpeg)

### Rare Earths: outlook continues to improve

#### Excellent demand growth forecasts by industry commentators.....

- Prospects fuelled by consumer demand for new high technology products, and society and regulator drives for clean and efficient energy;
- The strategic importance of rare earths is now much better recognised by Governments who are now focusing on security of supply;
- Greater focus on future supply sources by non-Chinese users;
- Little product available for sale from new suppliers most already contracted;
- Considerable potential new supplier 'hype'. Very few projects will make it to production. Long lead times – approximately 15 years – for successful projects.

![](_page_11_Picture_7.jpeg)

![](_page_11_Picture_8.jpeg)

### Rare Earths - global supply challenge

### The world is looking for new (non – Chinese based) suppliers ......

- High capital and technology development *different for each ore body* are significant barriers to entry for new suppliers
- Each rare earths deposit is geologically unique and requires its own metallurgy to be developed. (*i.e.* long lead time to production and return on investment)
- New significant resources *with proven technology* are limited.
- China currently supplies 95% of rare earths
- China restricting supply through industry consolidation, quotas and tariffs.
- Arafura is well positioned to meet globally growing demand and importantly, has unfettered supply to anywhere in the world.

![](_page_12_Picture_8.jpeg)

### Rare earths supply: dominated by China

### China is adopting a keep 'at -home' policy for domestic use .....

- The tightening trend of China rare earth exports continues
- Global supply shortfall of selected rare earth elements is beginning

Chinese Export Quota History 2004-2010 (Tonnes REO)						
Year	Domestic	Foreign	Total	Y on Y	ROW Demand	
	Companies	Companies		Change		
2005	48,040	17,659	65,699	0%	46,000	
2006	45,752	16,069	61,821	-6.00%	50,000	
2007	43,574	10,069	53,643	-4.00%	50,000	
2008*	49,871	15,834	65,705	-5.50%	50,000	
2009	33,300	16,485	49,785	-12.00%	25,000	
2010	22,513	7,746	30,259	-40.00%	48,000	

	2010		Total
	H1	H2	(tonnes)
Foreign Producers	5,978	1,768	7,746
Domestic Chinese Producers	16,305	6,208	22,513
Total	22,283	7,976	30,259

![](_page_13_Picture_6.jpeg)

\* 2008 quotas adjusted to calendar year. **Source:** Chinese Ministry of Commerce

### **Comparison of non-Chinese Rare Earth projects**

![](_page_14_Figure_1.jpeg)

### Rare Earths Pricing: Oxides v Carbonate

- Rare earths products are saleable at different processing stages.
  - Rare earth carbonates are an intermediate product that have fewer end markets (especially outside China)
  - Rare earth oxides (a more refined product) typically attract a premium in price and can be delivered to end users worldwide.
- Arafura will produce and market Rare Earth Oxides achieving superior returns for shareholders.

![](_page_15_Figure_5.jpeg)

![](_page_16_Picture_0.jpeg)

# Nolans Project & 2010 Progress

### Nolans Project – The globally significant resource

### Long life, multiple revenue streams with upside potential....

#### Phase 1 Annual Production

<b>REO</b> Rare Earths Oxides	20,000 t
P <sub>2</sub> O <sub>5</sub> as 61% Phosphoric Acid	80,000 t
U <sub>3</sub> O <sub>8</sub> Uranium Oxide	150 t
CaSO <sub>4</sub> Gypsum	500,000 t

#### Total resources for Nolans Project

RESOURCES	TONNES <sup>1</sup> (million)	RARE EARTHS REO %	PHOSPHATE P <sub>2</sub> O <sub>5</sub> %	URANIUM U <sub>3</sub> O <sub>8</sub> lb/t
Measured	5.1	3.2	13.5	0.57
Indicated	12.3	2.8	13.4	0.43
Inferred	12.8	2.6	12.2	0.40
TOTAL	30.3	2.8	12.9	0.44
CONTAINED METAL		848,000 t	3.9 Mt	13.3 Mlb

1. Using 1% REE cut-off grade

Further drilling is planned to identify the full size and extent of the Nolans resource – it is currently open and may be able to support expanded production.

![](_page_17_Picture_8.jpeg)

### Nolans Project – the process

![](_page_18_Figure_1.jpeg)

- Proven and patented technology;
- Further enhancement and de-risking in 2010/11 by:
  - Ore beneficiation optimisation;
  - Demonstration of hydrochloric acid recycle and gypsum production;
  - Optimisation of rare earth oxide sulphation equipment; and
  - High quality rare earth oxide production including commercial samples for customer evaluation.

Process has been designed to comply with all regulations. Mine and rare earth complex will be subject of detailed environmental impact statements.

## Nolans Rare Earths mix

Rare Earth Element	% REO contained	Volume (tonnes)	REO Price (US\$/kg)	Projected Revenue (US\$ millions) p.a.	% Revenue
Lanthanum	19.74%	3,948	\$41.00	\$162	15.9%
Cerium	47.53%	9,506	\$37.00	\$352	34.5%
Praseodymium	5.82%	1,164	\$71.00	\$83	8.1%
Neodymium	21.20%	4,240	\$73.50	\$312	30.6%
Samarium	2.37%	474	\$34.50	\$16	1.6%
Europium	0.40%	80	\$605.00	\$48	4.7%
Gadolinium	1.00%	200	\$41.00	\$8	0.8%
Dysprosium	0.33%	66	\$295.00	\$19	1.9%
Terbium	0.08%	16	\$605.00	\$10	1.0%
Yttrium	1.32%	264	\$39.50	\$10	1.0%
Others	0.21%	42			
	100.00%	20,000	\$51.02	\$1,020	100.0%

### Nolans: a desirable Rare Earths mix

#### "Magnet Feed" Nd + Pr + Dy as a proportion of total Rare Earths mix

![](_page_20_Figure_2.jpeg)

Nolans has a higher proportion of desirable "magnet feed" rare earths Nd, Pr & Dy compared with other deposits.

The permanent magnet market is forecast to grow at 8% per annum.

Nolans is one of only four rare earths projects that could be operating by 2015.

![](_page_20_Picture_6.jpeg)

## Nolans Project update 2010

### Building momentum towards production....

### In the last 6 months with the assistance of expert consultants we have:

### **At Nolans Bore Mine:**

- Completed drilling for EIS hydrology studies;
- Completed transport study;
- Commenced mine optimisation study; and
- Commenced final engineering feasibility.

### In Technology:

- Commenced ore beneficiation optimisation study;
- Successfully proven rare earth oxide separation;
- Commenced planning for Calcium chloride (CaCl2) recycle pilot; and
- Commenced planning for sulphation equipment optimisation at demonstration scale.

![](_page_21_Picture_13.jpeg)

### Building momentum towards project financing....

### At the Rare Earths Complex:

- Confirmed Whyalla as the preferred site location;
- Major Project Status granted by South Australian Government; and
- Commenced engineering and environmental studies .

### At Corporate:

- Made key employee appointments as part of building all-round capabilities;
- Engaged with prospective marketing and supply partners; and
- Commenced initial project finance discussions.

![](_page_22_Picture_10.jpeg)

## Nolans Project Finance 2011

#### The work program over the next 12 months leading to Project Finance....

#### In Technology:

- Commercial quantities of Rare Earth Oxides produced;
- All piloting and demonstration programs completed.

#### At Nolans Bore Mine:

- All regulatory approvals and licence to mine.
- Resource definition drilling to identify full extent of resource underway.

#### At Rare Earths Complex:

- Complete all engineering and environmental studies ;
- Regulatory approvals

#### At Corporate:

- Continue to build all round business capabilities;
- Marketing and Supply contracts ( and partners) secured;
- Complete BFS
- Finalise project finance. (exploring worldwide for equity, debt, financial products, and customer and supplier partnerships)

![](_page_23_Picture_16.jpeg)

![](_page_24_Picture_0.jpeg)

# October 2010 Financial Update (Prior to final BFS)

### As it is today – October 2010

![](_page_25_Figure_1.jpeg)

## Capex (A\$M) 2007 PFS to October 2010 update

![](_page_26_Figure_1.jpeg)

## Opex (A\$M/p.a.) 2007 PFS to October 2010 update

![](_page_27_Figure_1.jpeg)

![](_page_27_Picture_2.jpeg)

## **Project Valuation and Sensitivity**

October 2010 Project Economics			
Capital Costs @ 0.95	A\$950 million		
Sales Revenue	US\$		
	Low	Mid	High
Rare earth oxides US\$/kg	\$22.00	\$38.00	\$54.00
Rare earth oxides 20,000t US\$	\$440	\$760	\$1,080
Phosphoric Acid 80,000t US\$1,250/t	\$100		
Gypsum 500,000t US\$25/t	\$12		
Uranium 150t US\$40/lb	\$13		
Total Revenue p.a.	\$565	\$885	\$1,205
		A\$	
Total Revenue p.a @ 0.95	\$595	\$932	\$1,268
Annual Operating Expenses @ 0.95	(\$376)		
EBITDA p.a	\$219	\$461	\$892
NPV @ 10% after tax and capital payback	\$1,420	\$4,050	\$6,549
Capital Payback - years	5	4	3

#### Sensitivity Analysis

![](_page_28_Figure_3.jpeg)

UDS/ AUD Forward Curve					
2011	2012	2013	2014	2015	
0.96	0.93	0.845	0.82	0.82	

![](_page_28_Picture_5.jpeg)

## CAPEX & OPEX opportunities

Executing the following programs should achieve name plate production quicker, enhance financiers confidence in our process and improve financials .....

Opportunity	Action	Сарех	Орех
Beneficiation of ore at site	Further Pilot	$\checkmark$	V
Calcium Chloride recycling to recover Chlorine values	Demonstrate at scale	V	V
Sulphation equipment optimisation	Demonstrate at scale	$\checkmark$	V
Rare earth oxide production methodologies	Demonstrate at scale	$\checkmark$	J
Continuous improvement program across all business areas	Ongoing	$\checkmark$	V

RESOURCES III

![](_page_30_Picture_0.jpeg)

# The Future Plan

## Nolans Project Timeline

### *First production remains on target for 2013....*

Activity	NOV 09	ОСТ 10	
Mine design and site plan	Q2 2010	Q4 2010	
Rare Earths Complex Location	Q1 2010	Q3 2010	Whyalla confirmed
BFS	Q4 2010	Q4 2011	Scope redefined by changed credit markets
HCl Recovery Program (Calcium Chloride recycle)	Q3 2010	Q1 2011	Scope redefined through new technology
Mine EIS	Q4 2010	Q2 2011	
Whyalla EIS	Q4 2011	Q3 2011	
Mine Approvals	Q2 2011	Q2 2011	Work commenced ahead of schedule
Rare Earths Complex plant approvals	Q3 2012	Q4 2011	
Project Financing	Q4 2011	Q4 2011	
Procurement and construction	2012/13	2012/13	
FIRST PRODUCTION	2013	2013	ON TARGET

![](_page_31_Picture_3.jpeg)

![](_page_32_Picture_0.jpeg)

# Summary

## Why Arafura?

### Longevity – de-risked process – high value oxides – upside potential

- Clear strategy, confirmed business model, robust plan for delivery;
- World class and high value creating Nolans project;
- Longevity 20 year+ life of mine at 20,000 tpa or (10%) forecast demand;
- Process developed with experts and de-risked through demonstration
- Proven and already efficient patented technology through to high value Rare Earth Oxides
- Uncommitted product available for customers worldwide in rising market;
- Near-term production opportunity: one of very few options available;
- Upside potential with Nolans expansion;
- Multiple revenue streams (Phosphoric Acid, Uranium, Gypsum);
- Politically stable operating environment with proven mining and processing regulations.
- A professional and highly skilled team which is growing

![](_page_33_Picture_13.jpeg)

A R A F U R A RESOURCES LIMITED

Thank You

![](_page_34_Picture_2.jpeg)

## Corporate information

#### **Registered Office**

Arafura Resources Ltd Level 5, 16 St Georges Terrace Perth WA 6000 Telephone +61 8 6210 7666 Facsimile +61 8 9221 7966

#### **Share Registry**

Security Transfer Registrars 770 Canning Highway Applecross WA 6153 Telephone +61 8 9315 2333 Facsimile +61 8 9315 2233

For a copy of the 2010 Financial report or for further information please visit <u>www.arafuraresources.com.au</u>

![](_page_35_Picture_6.jpeg)

A R A F U R

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# Thank You

### Arafura Board

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#### Hon Ian Laurance AM Chairman

Ian Laurance is Chairman of the publicly listed property development company, Axiom Properties Limited (AXI). Ian represented the electorate of Gascoyne in the Western Australian Parliament for 14 years and at various times held the Ministerial portfolios of Housing, Tourism, lands, Environment and Regional Development. Ian chairs Australia's North West Tourism, the Ningaloo Research Centre Inc in WA and Anglicare WA Winter Appeal. In 2006, Ian was made a Member of the Order of Australia (AM).

Mick Muir Non-Executive Director

Mick Muir is a Western Australian businessman with 30 years experience in the mining industry. Mick is an economics graduate and has worked in the securities industry and for the WA Chamber of Mines.

![](_page_37_Picture_6.jpeg)

Shasha Lu Executive Director

Ms Lu is an Executive Director and CEO of Hong Kong East China Non-Ferrous Mineral Resources Co. Ltd. (HKECE), a wholly owned subsidiary of Eastern China Geological & Mining Bureau for Non-Ferrous Metals (ECE). Ms Lu graduated with a Masters Degree from Nanjing University and completed her doctorate at Tianjin University. She has held posts within the World Health Organisation in Geneva and the Karolinska Institute in Stockholm. She is currently studying an EMBA at Nanjing University.

![](_page_37_Picture_9.jpeg)

### Arafura Board

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#### Alex Losada-Calderon Non-Executive Director

Dr Losada-Calderon is an independent consultant to East China Mineral Exploration & Development Bureau. Formally he was Vice-President of Exploration for Southwestern Resources Corp located in Canada. He has a PhD in Sciences from Monash University, holds Honours in Geological Science from the Universidad Nacional del Sur, Argentina and has over 20 years' experience as a geologist and project manager. He is a Member of the Australasian Institute of Mining and Metallurgy.

Ian Kowalick Non-Executive Director

Ian Kowalick is a director and consultant on business strategy and has worked in technical and project consulting, economic and business analysis for resource companies, banking and investment. Ian was previously the CEO of the South Australian Premiers Department. Ian is Chair of the Audit & Risk sub-committee for Arafura.

![](_page_38_Picture_6.jpeg)

Terry Jackson AM Non-Executive Director

Terry Jackson is a Western Australian industrialist and entrepreneur with a private group of companies that has interests in innovative manufacturing, intellectual property development and vineyards.

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### Arafura Management

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#### **Dr. Steve Ward**

Managing Director & CEO Age 54

Holds PhD in Physical Chemistry and over 30 years experience in the chemical, mining and minerals processing industries.

Formally engaged by Cristal, a Saudi Arabian based titanium pigment producer as Snr Vice President Strategy and Development and was Chairman and CEO of Bemax Resources **Gavin Lockyer** 

Company Sec & CFO Age 42

Has over 15 years experience in the banking and mining industries.

Previously with Newmont, Newcrest, Tethyan CopperCo, Bankwest and ANZ, and Bankers Trust and Deutsche Bank in London.

#### Steven Mackowski

**GM – Technologies** Age 57

Has 30 years technical and operational experience in uranium, industrial minerals, nickel, kaolin and iron ore.

He also has experience in utility industries including gas and electric power generation, most recently with Sydney Gas.

#### **Richard Brescianini**

GM – Exploration & Development Age 47

Has over 20 years experience in the minerals industry,

He has worked with BHP Minerals on base and precious metals exploration programs throughout Australasia and North America.

Recently he held the position of Director with the Northern Territory Geological Survey.

![](_page_39_Picture_19.jpeg)

**GM – Operations** Age 46

Neil Graham has more than 25 years of international experience in the chemical industry, encompassing design, construction, and commissioning of both start up and brownfield installations, in addition to substantial operations management experience of facilities in several different countries.

![](_page_39_Picture_22.jpeg)

John Ganser

**GM – Projects** 

graduate in Mechanical Engineering from the University of Adelaide with over 30 years of experience in the minerals and metals industry. He has worked for Rio Tinto, BHP, Iluka Resources, Hatch, SKM GHD and Calibre Projects.

![](_page_39_Picture_24.jpeg)

## For more information.....

![](_page_40_Figure_1.jpeg)

Nolans Project Fact Sheets at <u>www.arafuraresources.com.au</u>

![](_page_40_Picture_3.jpeg)